



Hi Matua Families

Welcome to the New Year and New Term. sKids have now been at the school for a full term and we have really enjoyed getting to know the community. The Christmas holiday programme was fantastic and Stephanie and the team are looking forward to continuing with the quality and variety we are well known for, while introducing some fun new programmes for the term.

Please take the time to read through our first Newsletter of the year as it includes a number of important changes to our programme, both in terms of pricing and new additions.

Pricing

After a review of our customer booking patterns and feedback received, we have decided to introduce a new pricing structure. We understand that you value flexibility when booking in your children and that our graduated pricing structure no longer meets the needs of the community. With this in mind, we are delighted to announce that effective immediately, we have changed our daily rates to a flat rate, regardless of whether you book for full time, part time, or casual on the day. Our new pricing for Before and After School care is as follows:

After School Care	Full Day 3pm-6pm	\$17.00 per day
After School Care	Early pick up 3pm-4.30pm	\$12.00 per day
Before School Care	Early Drop Off 7am-8.30am	\$12.00 per day
Before School Care	Late Drop Off 7.30am-8.30am	\$8.00 per day

TERM 1 PROMOTION

In addition to the above changes in pricing, sKids are happy to offer two further incentives.

1. Book 3 or more days per week for the full term 1 and keep you weekly payments up to date and sKids will credit you 1 full day in our term one holiday programme.*
2. Book 3 or more days per week for term 1 and pay in full, sKids will apply a prompt payment discount of 10% to your account.**
 - Booking must be made before 14th of February and account and either paid in full by 16 Feb 2018 or weekly payments kept current for remainder of term.

** Booking must be made by 14th of Feb and payment received in full by close of business on 16th February 2018

NB: Please also note that we offer a discount for siblings booked into the programme with no minimum number of days required to receive the discount. Our discount policy is 10% off for the second and each subsequent child booked into the programme.



We are excited to be able to offer our popular FoodStorm programme to Matua school this term. We will kick off week commencing 19th Jan and the programme runs for 8 weeks. During the term, we will be teaching your children to make a number of delicious healthy dishes that have all been Heart Foundation approved. This is a fun and interactive programme that teaches the kids important life lessons in a fun environment. Bookings can be made through Aimy and for the first term, we are able to offer the programme at our normal full day rate of \$17.00 per session. Due to the nature of the programme and time involved, we can't comfortably squeeze it into an early pick up time frame, so please note this when booking.

Session numbers are strictly limited, but don't worry if you miss out on the first session as we will open up more days to meet demand. We will be sending home flyers in the next few days with more information on this fantastic programme, so keep an eye out.



sKids Active is our second fun new programme on offer for the new term. This will also be launching the week beginning 19 Jan. sKids Active is a fun skills/sports based programme that teaches kids a number of fun sports, with a focus on teamwork and growing fitness. We offer a big variety of sports from Netball, Touch and Cricket, to some new sports you may not have been exposed to, including Frisbee and Orienteering.

Initially we will be running the programme once per week, but as numbers increase, we will be making it a permanent daily programme. For term one we will be focusing on Touch Rugby while the weather is still amazing, while in term two, we may split into different games on alternate days.

Bookings for sKids Active can be made through Aimy and pricing again will be kept to the same as our full day rates. Keep a look out for more details soon, both online and at the programme.

For more information, please feel free to drop in to speak with the team, contact us on 027 586 0408, or log into our website www.skids.co.nz to see our term planners and enrolment information.

The sKids Matua team.